Item No. <u>50</u>

CITY OF FLAGSTAFF STAFF SUMMARY REPORT

To:

The Honorable Mayor and Council

From:

Ann Marie Fisher, Sr. Procurement Specialist, x7301

Management Services, Purchasing

Date:

November 13, 2008

Meeting Date:

December 2, 2008

TITLE: Consideration to Purchase an Aerial Truck

RECOMMENDED ACTION:

Accept the low responsive bid from Utility Crane & Equipment, of Phoenix, for the purchase of one (1) Aerial Truck in the amount of \$177,506.95.

ACTION SUMMARY:

Three bids were received and evaluated for the purchase of an aerial truck for the Streets Division. Utility Crane & Equipment submitted the most responsive bid. Although the bid from Utility Crane & Equipment was not the lowest, they were the most responsive. The lowest bid did not meet specifications.

DISCUSSION:

Background/History:

This vehicle has been reviewed and recommended for purchase by the Fleet Committee. The new truck will replace a 1999 Ford aerial truck (S3072) which is not capable of reaching heights for aerial work needed on new traffic controls located throughout the City.

Key Considerations:

The new aerial truck will be more conducive to aerial work and better fitted for the changes in traffic controls in Flagstaff.

Community Benefits and Considerations:

Having a reliable fleet allows the Streets Division to effectively provide their services to the Citizens of Flagstaff in a safe and timely manner.

Community Involvement:

None

Financial Implications:

Due to budget constraints, the Streets Department reviewed equipment purchases for acquisition in FY 08-09. Two pieces of equipment have already been deferred; a 2-1/2 yard loader (approx. \$286,000) and a patch truck (approx. \$186,000).

Streets Division has \$196,000 budgeted (040-3211-601-4401) in their capital rolling stock account for this Aerial truck.

Options and Alternatives:

Not purchase this aerial truck at this time. Foregoing this purchase at this time would result in the inability to service and maintain new traffic controls throughout the City.

Attachments/Exhibits:

Attachment A - Bid Tabulation

Department Head (Acknowledgment that all reviews have been completed and required approvals initialed below.)

INITIALS RESPONSIBILITY DATE INITIALS RESPONSIBILITY DATE

BIDS/PURCHASES ///8//8 FINANCE/BUDGET

GRANTS / CONTRACTS

LEGAL II/19/2008 IGAS

DATE OF COUNCIL APPROVAL:

BID TABULATION BID #29019

	Altec Industries, Inc.	Terex Utilities South	Utility Crane & Equipment
AERIAL TRUCK			
MAKE/MODEL	GMC 7500 Chassis w/ Altec	Sterling Chassis w/ Terex Body	International Chassis w/Dakota
	Body and Aerial	and Aerial	Body and Time Versalift Aerial
UNIT PRICE	\$152,642.00	\$173,226.00	\$163,903.00
FREIGHT	00.0\$	\$5,640.00	00.0\$
SUBTOTAL	\$152,642.00	\$178,866.00	\$163,903.00
TAX	\$12,892.14	\$14,630.67	\$13,603.95
TOTAL UNIT COST	\$165,534.14	\$193,496.67	\$177,506.95
	**Significant deviations from spec include Jib capacity, Bucket rotation, Boom insulation gap below spec, method of aerial lift mounting different than spec, construction of the aerial lift is different than spec, hydraulic capacity appears to be insufficient for welder/generator operation. The utility body bins provides only 90% of the specified storage capacity.		
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