

CITY COUNCIL REPORT

DATE: 09/09/2015

TO: Mayor and Council members

FROM: Rick Compau, Purchasing Director

CC: Josh Copley, Jerene Watson, Barb Goodrich and Leadership Team

SUBJECT: ANNUAL REPORT—Solicitations and Contract Awards

The City's Purchasing Section continues to closely monitor and document formal competitive solicitations and subsequent contract awards in an effort to update Council members. Attached, is the annual report for FY 2015 (July 1, 2014 through June 30, 2015).

DISCUSSION

Solicitations and Contract Awards

The City's Purchasing Section is actively documenting the City's formal competitive solicitations and subsequent contract awards in an effort to keep track of those contracts and monitor whether they were awarded to local vendors or non-local vendors. We are tracking formal competitive solicitations and contract awards for goods, services and construction (other than On-Call contracts for professional design services and general construction sub-trades, which will be provided under separate cover). The information provided in the attached spreadsheet documents the following:

1. Total number of solicitations;
2. Total number of solicitations actually resulting in a contract award;
3. Percentage of solicitations resulting in a contract award;
4. Of the solicitations resulting in a contract award, how many had a local vendor(s) respond;
5. Percentage of solicitations resulting in a contract award that had a local vendor(s) respond;
6. Of the solicitations that had a local vendor(s) respond, the total number of contracts awarded to a local vendor;
7. Percentage of solicitations that had a local vendor(s) respond and received a contract award;
8. Total aggregate contract dollar amount as a result of a solicitation resulting in a contract award or pending contract award;
9. Total aggregate contract dollars awarded to local vendors; and
10. Percentage awarded to local vendors.

With regard to whether contracts are awarded to local or non-local vendors, we are currently looking into a methodology that will allow us to capture data with some degree of accuracy related to local labor and materials in an effort to provide a more balanced view of the actual amount of money that stays in our local economy.

In conclusion, I would be happy to sit down and review the data referenced in the spreadsheet with any Council member who may have questions or concerns.

RECOMMENDATION / CONCLUSION

This report is for information only.

2015-59	Real Estate Auction	Live Auction	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
2015-60	Police Officer Housing Assistance Program	RSOQ	7/21/2015	Housing Solutions of Northern AZ	Y	Y	\$ 90,000.00	Y	1	Awarded to Highest Scoring Proposer	
2015-61	Visitor Center Paver Restoration	IFB	TBD	TBD	TBD	TBD	TBD	TBD	TBD	Project canceled and moved to FY 2016 - Awaiting BNSF info	
2015-62	Airport Mural Call to Artists	RFQ	3/4/2015	Multiple Artists	Y	Y	\$ 23,000.00	N	8	Awarded to multiple artists	
2015-63	Ice Rink Low Emissivity Roofing	IFB	2/24/2015	Custom Ice Inc.	N	N	\$ 37,350.00	N	2	Awarded to Lowest Responsive, Responsible Bidder	
2015-64	Brannen Water & Sewer Improvements	IFB	TBD	TBD	TBD	TBD	TBD	TBD	TBD	Postponed until FY 2016	
2015-65	Bonito St Water & Sewer Improvements	IFB	5/19/2015	Standard Construction	N	Y	\$ 1,444,149.75	N	6	Awarded to Lowest Responsive, Responsible Bidder	
2015-66	Citywide Fleet Truck (Ford Replacement)	IFB	3/24/2015	Tate's Auto Ram Dealership of Showlow	N	Y	\$ 625,820.00	N	4	Awarded to Lowest Responsive, Responsible Bidder	
2015-67	Visitor Center Paver Restoration	IFB	TBD	Not issued	TBD	TBD	TBD	TBD	TBD	Postponed until FY 2016	
2015-68	Hospital Rim/Switzer Canyon FUTS	IFB	5/5/2015	RTR Paving & Grading	Y	Y	\$ 297,434.00	N	3	Awarded to Lowest Responsive, Responsible Bidder	
2015-69	FMPO Street Lighting for Enhancing Dark Skies	RFP	TBD	TBD	TBD	TBD	TBD	TBD	TBD	Proposal has NOT closed	
2015-70	FMPO Roads/Streets Operation & Maint.	RFP	4/30/2015	Evaluation in Process	N	Y	\$ 200,000.00	Y;2017	6	Evaluation in Process - Expect Award in August	
2015-71	Izabel Homes Funding/Development Program	RSOQ	7/21/2015	Habitat for Humanity	Y	Y	\$ -	Y	1	All costs are paid by contractor, there is no financial impact to the city	
2015-72	Ft. Tuthill Well Pump Station Generator	IFB	TBD	Commonwealth	N	Y	\$ 506,500.00	N	4	Pending award after Council recess	
2015-73	FWPP Observatory Mesa Tree Thinning	IFB	6/14/2015	Bid has NOT closed	N	N	\$ 112,000.00	Y;2017	0	Bid has NOT closed	
2015-74	Financial Advisor Services	RFP	TBD	TBD	N	N	\$ 50,000.00	Y;2020	6	Evaluation in Process - Anticipate Council award in August or September of 2015	
2015-75	Laboratory Testing of Water Samples	RFP	TBD	TBD	TBD	TBD	TBD	Y;2020	0	Postponed until FY 2016	
2015-76	Concessionaire Services - Thorpe Park	IFB	TBD	Roods Smart Foods	Y	Y	\$ 3,000.00	Y;2018	1	Pending award after Council recess	
2015-77	Regional Trans Plan-Public Outreach FMPO	RFP	TBD	TBD	TBD	TBD	TBD	TBD	TBD	Postponed until FY 2016	
							\$ 29,932,969.83	Note: This Dollar Amount Includes Both Awarded Contracts and Pending Contract Awar			

	7/1/2014 - 6/30/2015	1/1/2014 - 6/30/2014
Total Number of Formal Solicitations Conducted During This Period	62	33
Total Number of Solicitations Resulting in a Contract Award.	49	30
Percentage of Solicitations Resulting in a Contract Award.	79.03%	90.90%
Of the Formal Solicitations Resulting in a Contract Award, How Many Had a Local Vendor Respond	33	18
Percentage of Formal Solicitations Resulting in a Contract Award That Had a Local Vendor Respond	67.35%	60%
Of the Formal Solicitations That Had a Local Vendor Respond, the Total Number of Contract Awards to a Local Vendor	25	12
Percentage of Formal Solicitations That Had a Local Vendor Respond and Received a Contract Award	75.76%	66.66%
Total Aggregate Contract Dollar Amount as a Result of the Formal Solicitations Resulting in a Contract Award:	\$ 29,932,969	\$12,887,749
Total Aggregate Contract Dollars Awarded to Local Vendors.	\$ 14,977,499	\$2,738,110
Percentage Awarded to Local Vendors:	50.04%	21.24%