

Flagstaff Tax and Fee Revenues June 2016

| General Fund Revenues (1% Collections) | | | | | | |
|-------------------------------------------------|---------------------|---------------------|--------------|----------------------|----------------------|--------------|
| | Monthly Comparison | | | YTD Comparison | | |
| | Current Year | Prior Year | % Change | Current Year | Prior Year | % Change |
| Utilities | \$ 70,606 | \$ 66,625 | 5.97% | \$ 1,084,743 | \$ 1,095,776 | -1.01% |
| Telecommunications | \$ 25,186 | \$ 28,032 | -10.15% | \$ 333,716 | \$ 360,236 | -7.36% |
| Restaurants/Bars | \$ 222,456 | \$ 204,391 | 8.84% | \$ 2,516,536 | \$ 2,435,598 | 3.32% |
| Amusements | \$ 7,737 | \$ 8,163 | -5.22% | \$ 82,011 | \$ 76,022 | 7.88% |
| Commercial Property Rental | \$ 69,772 | \$ 97,682 | -28.57% | \$ 998,483 | \$ 956,828 | 4.35% |
| Personal Property Rentals | \$ 42,687 | \$ 44,368 | -3.79% | \$ 596,174 | \$ 568,935 | 4.79% |
| Construction Contracting | \$ 174,217 | \$ 146,666 | 18.78% | \$ 1,767,414 | \$ 1,912,967 | -7.61% |
| Retail | \$ 734,654 | \$ 679,409 | 8.13% | \$ 9,465,214 | \$ 8,526,964 | 11.00% |
| Hotels/Motels | \$ 122,211 | \$ 119,952 | 1.88% | \$ 1,209,951 | \$ 1,089,126 | 11.09% |
| Use Tax | \$ 34,146 | \$ 34,830 | -1.96% | \$ 454,616 | \$ 263,312 | 72.65% |
| Other | \$ 13,877 | \$ 12,038 | 15.28% | \$ 165,346 | \$ 171,446 | -3.56% |
| TOTAL: | \$ 1,517,550 | \$ 1,442,157 | 5.23% | \$ 18,674,205 | \$ 17,457,210 | 6.97% |
| TOTAL w/o Utilities | \$ 1,446,944 | \$ 1,375,531 | 5.19% | \$ 17,589,462 | \$ 16,361,434 | 7.51% |
| TOTAL w/o Utilities and w/o Construction | \$ 1,272,727 | \$ 1,228,865 | 3.57% | \$ 15,822,048 | \$ 14,448,467 | 9.51% |

| Retail Sales Tax Breakdown | | | | | | |
|----------------------------|-------------------|-------------------|--------------|---------------------|---------------------|---------------|
| Auto Sales | \$ 154,387 | \$ 127,493 | 21.09% | \$ 2,051,998 | \$ 1,733,709 | 18.36% |
| Other Retail | \$ 580,267 | \$ 551,916 | 5.14% | \$ 7,413,217 | \$ 6,793,255 | 9.13% |
| TOTAL: | \$ 734,654 | \$ 679,409 | 8.13% | \$ 9,465,214 | \$ 8,526,964 | 11.00% |

| Bed, Board, and Beverage (BBB) Revenues (2% Collections) | | | | | | |
|----------------------------------------------------------|------------|------------|-------|--------------|--------------|-------|
| Bed, Board, & Beverage (BBB) | \$ 689,335 | \$ 648,685 | 6.27% | \$ 7,452,864 | \$ 6,981,772 | 6.75% |

| State Shared Revenues | | | | | | |
|-----------------------------|---------------------|---------------------|--------------|----------------------|----------------------|--------------|
| | Monthly Comparison | | | YTD Comparison | | |
| | Current Year | Prior Year | % Change | Current Year | Prior Year | % Change |
| State Shared Sales Tax | \$ 520,469 | \$ 509,574 | 2.14% | \$ 6,238,827 | \$ 5,982,244 | 4.29% |
| State Share Urban Revenue | \$ 660,895 | \$ 664,498 | -0.54% | \$ 7,930,739 | \$ 7,973,971 | -0.54% |
| Auto Lieu | \$ 275,386 | \$ 230,669 | 19.39% | \$ 2,910,589 | \$ 2,690,254 | 8.19% |
| Highway User Revenue (HURF) | \$ 642,074 | \$ 615,523 | 4.31% | \$ 7,292,355 | \$ 6,821,590 | 6.90% |
| TOTAL: | \$ 2,098,824 | \$ 2,020,264 | 3.89% | \$ 24,372,509 | \$ 23,468,059 | 3.85% |

| Franchise Fees | | | | | | |
|----------------|------------|------------|--------|--------------|--------------|-------|
| Franchise Fees | \$ 122,453 | \$ 124,507 | -1.65% | \$ 2,505,039 | \$ 2,453,132 | 2.12% |

Current Month Tax and Fee Revenues reflect prior month business activity