
CITY COUNCIL REPORT

DATE: 7/15/2019

TO: Mayor and Councilmembers

FROM: Rick Compau, Purchasing Director

CC: Barbara Goodrich, Shane Dille, Shannon Anderson, Leadership Team, Extended Leadership

SUBJECT: FY 2018 ANNUAL REPORT - Solicitations and Contract Awards

The City's Purchasing Section continues to closely monitor and document formal competitive solicitations and subsequent contract awards in an effort to update the City Council. Attached, to this City Council Report (CCR) is the FY 2018 Annual Report (July 1, 2017 through June 30, 2018).

DISCUSSION

The City's Purchasing Section is actively monitoring and documenting the City's formal competitive solicitations and subsequent contract awards in an effort to keep track of those contracts to determine whether they were awarded to local vendors or non-local vendors. The Purchasing Section is tracking formal competitive solicitations and contract awards for material goods, services and construction, on-call contracts for professional design services, general construction sub-trades, and job order contracting (JOC) contracts. The details for these various contract awards are provided under separate cover as attachments.

The information provided in the following matrix is an annual formal solicitation summary representing FY2018 and documents the following:

1. Total number of formal solicitations;
2. Total number of formal solicitations resulting in a contract award;
3. Percentage of formal solicitations resulting in a contract award;
4. Total number of formal solicitations resulting in a contract award when a local vendor responded;
5. Percentage of formal solicitations resulting in a contract award when a local vendor responded;
6. Total number of formal solicitations when a local vendor responded and received a contract award;
7. Percentage of formal solicitations when a local vendor responded and received a contract award;
8. Total aggregate contract dollar amount as a result of formal solicitations conducted;

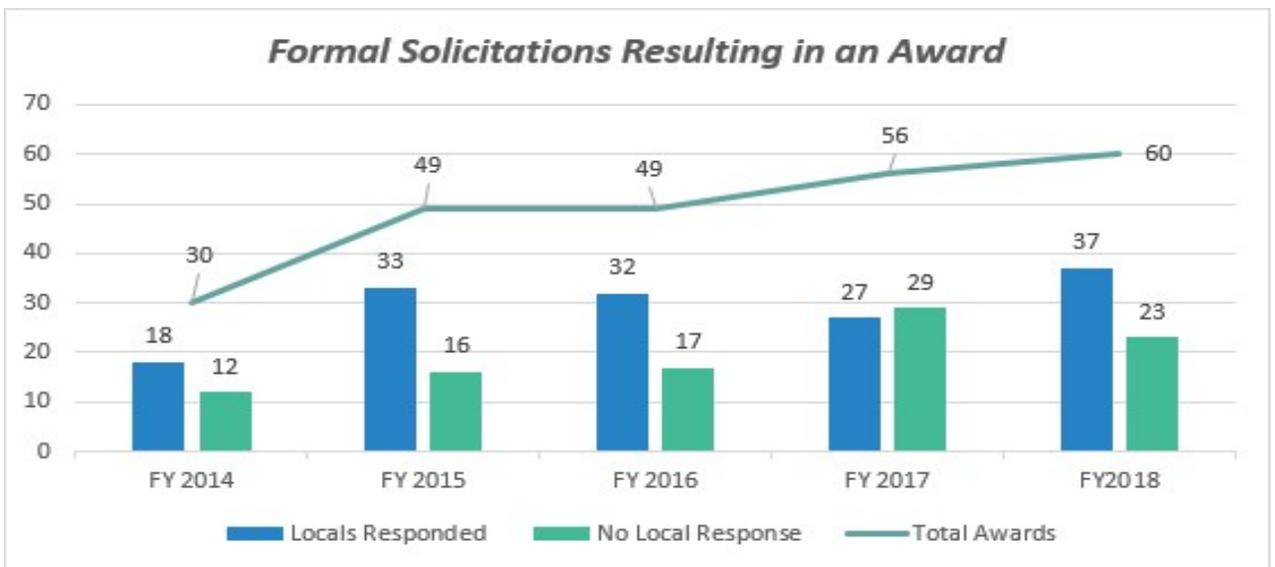
9. Total aggregate contract dollars awarded to local vendors; and
10. Percentage of total contracts awarded to local vendors.

FORMAL SOLICITATION SUMMARY

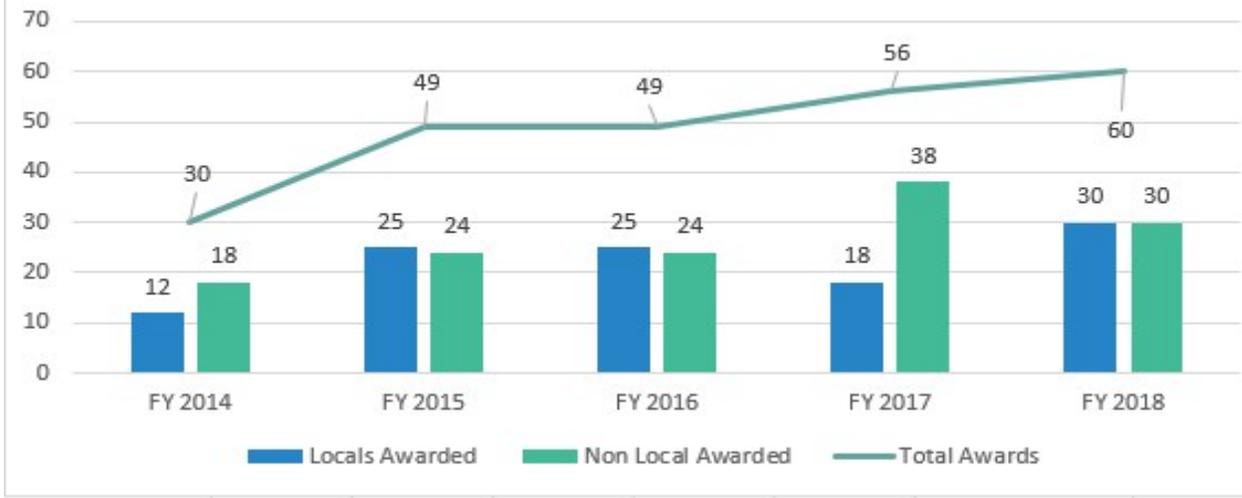
The matrix below, is a comparison summary of the various annual contract award analytics for material goods, services, and construction contracts we actively monitor and document on an annual basis, since we began tracking this information in FY 2014. A detailed report is attached to this CCR.

	FY 2014 1/1/2014 - 6/30/2014	FY 2015 7/1/2014 - 6/30/2015	FY 2016 7/1/2015 - 6/30/2016	FY 2017 7/1/2016 - 6/30/2017	FY 2018 7/1/2017 - 6/30/2018
Formal Solicitation Comparison Summary					
Total number of formal solicitations conducted during fiscal year time frame	33	62	69	72	66
Total number of formal solicitations resulting in a contract award	30	49	49	56	60
Percentage of formal solicitations resulting in a contract award	91%	79%	71%	78%	91%
Total number of formal solicitations resulting in a contract award when a local vendor responded	18	33	32	27	37
Percentage of formal solicitations resulting in a contract award when a local vendor responded	60%	67%	65%	48%	62%
Total number of formal solicitations when a local vendor responded, and received a contract award	12	25	25	18	30
Percentage of formal solicitations when a local vendor responded, and received a contract award	67%	76%	78%	67%	81%
Total aggregate contract dollar amount as a result of the formal solicitations conducted	\$ 13,087,749	\$ 29,932,969	\$ 12,036,351	\$ 31,542,508	\$ 46,506,274
Total aggregate contract dollars awarded to local vendors	\$ 2,738,110	\$ 14,977,499	\$ 5,263,871	\$ 4,230,822	\$ 35,302,952
Percentage of total contract dollars awarded to local vendors	21%	50%	44%	13%	76%

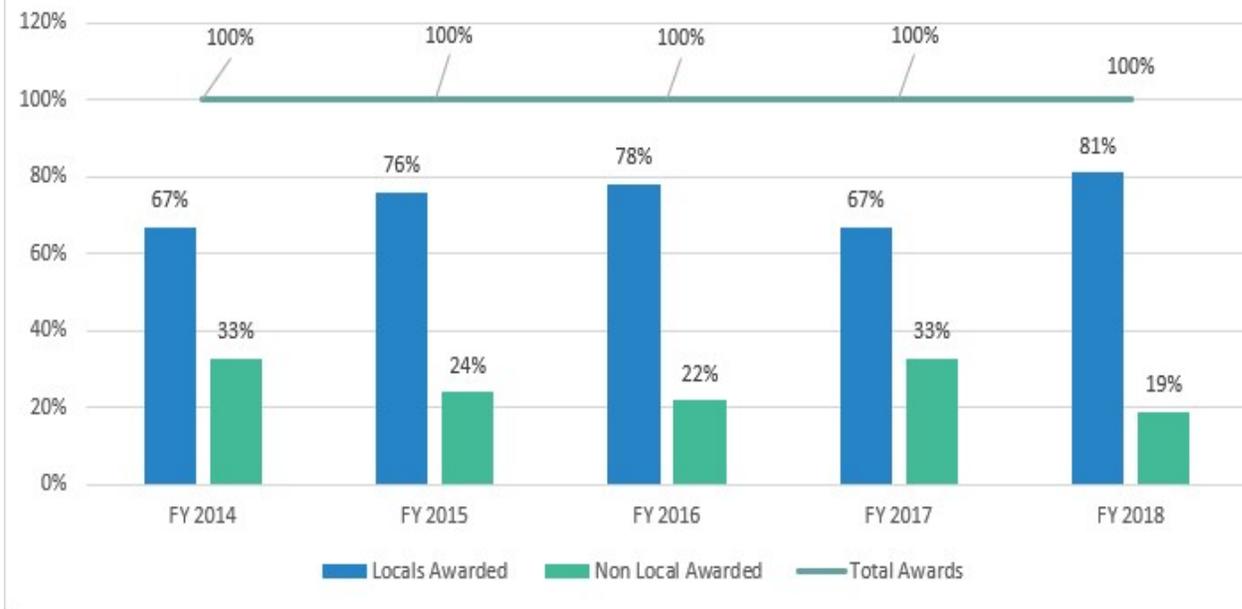
In FY 2018, the City experienced an increase in the percentage of contract awards to local vendors, when a local vendor responded to a solicitation. The percent increase went from 67% in FY 2017 to 81% in FY 2018.

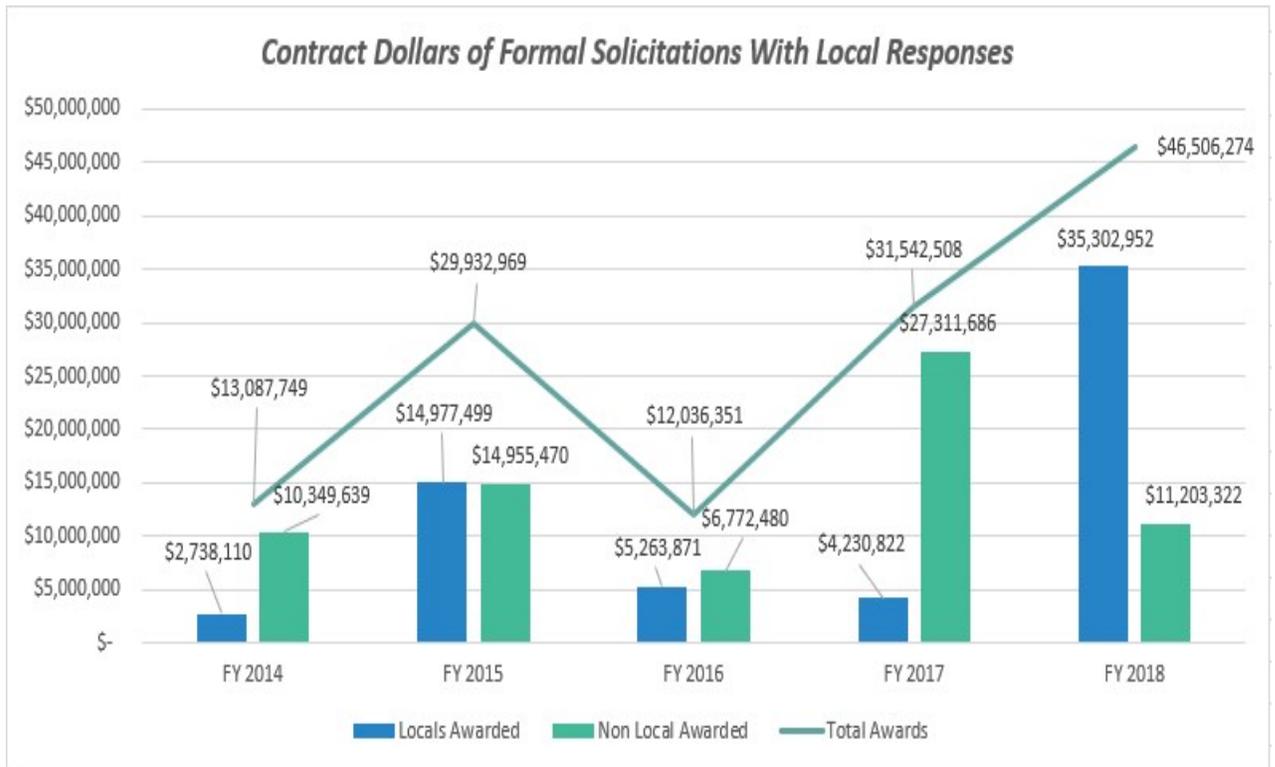


Formal Solicitations Awarded With Local Response



Percent of Formal Solicitations When Local Vendors Responded and Received a Contract Award





ON-CALL CONTRACTS FOR PROFESSIONAL DESIGN SERVICES AND GENERAL CONSTRUCTION SUB-TRADES SUMMARY

The information provided in the following matrix is applicable to the City’s on-call contracts, utilizing a formal Request for Statements of Qualifications (RSOQ) that involved a total of 16 disciplines and provides an annual comparative summary and documents the following:

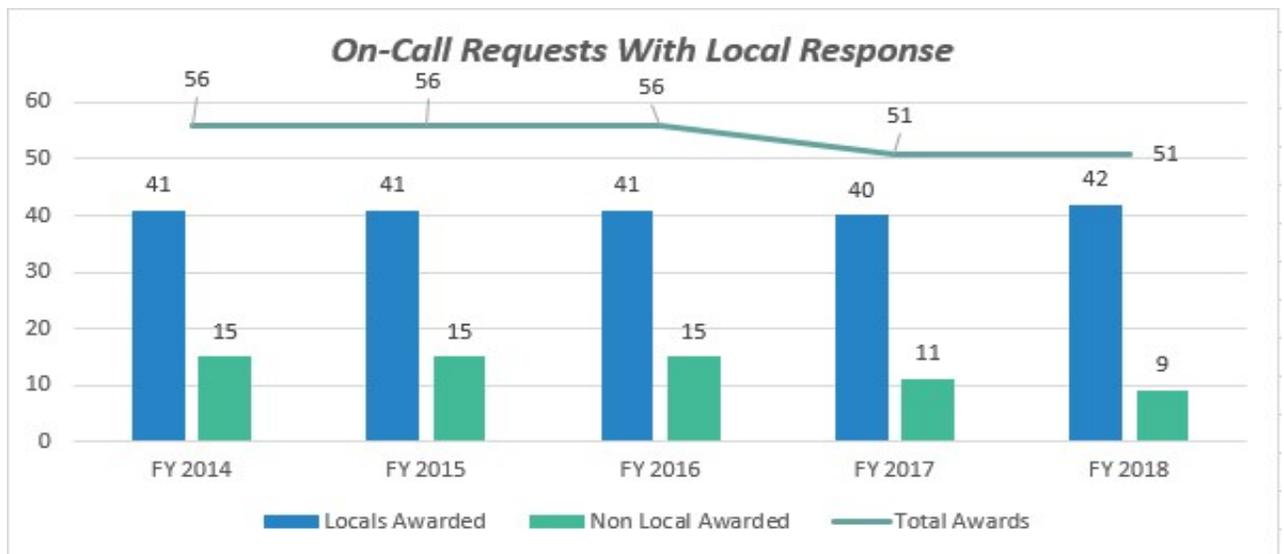
1. Local contracts awarded;
2. Non-local contracts awarded;
3. Total contracts awarded;
4. Percentage of on-call contracts awarded when a local vendor responded and received a contract award;
5. Local dollar value of contracts awarded;
6. Non-local dollar value of contracts awarded;
7. Total dollar value of contracts awarded; and
8. Percentage of total contract dollars awarded to local vendors

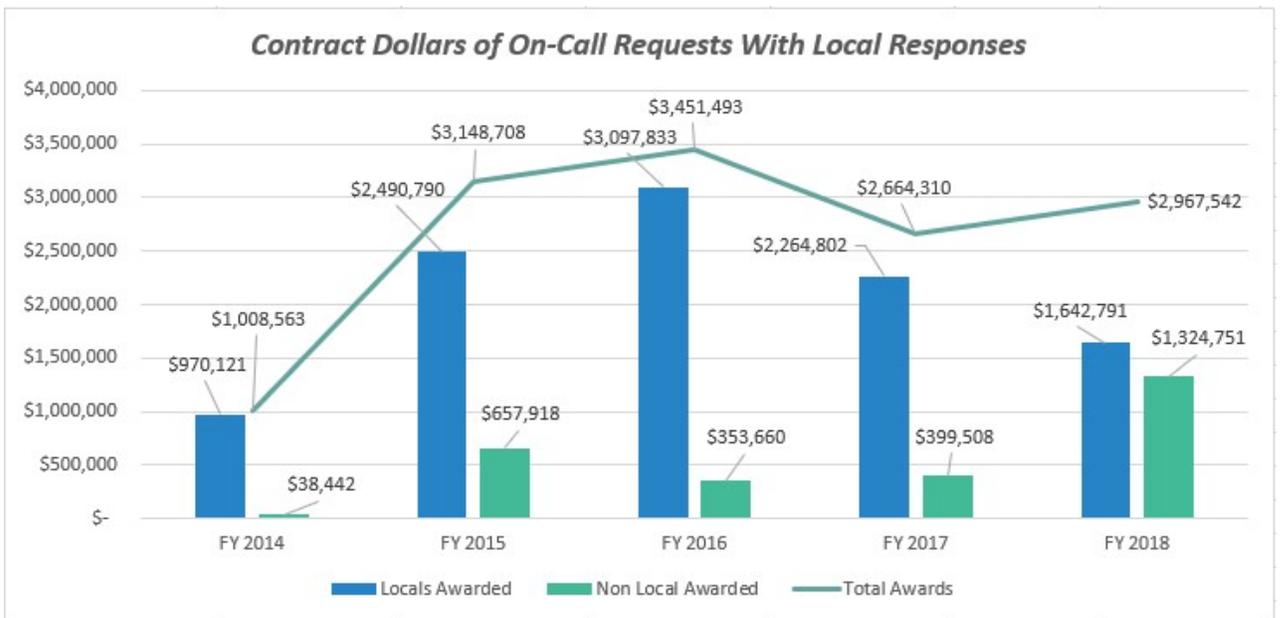
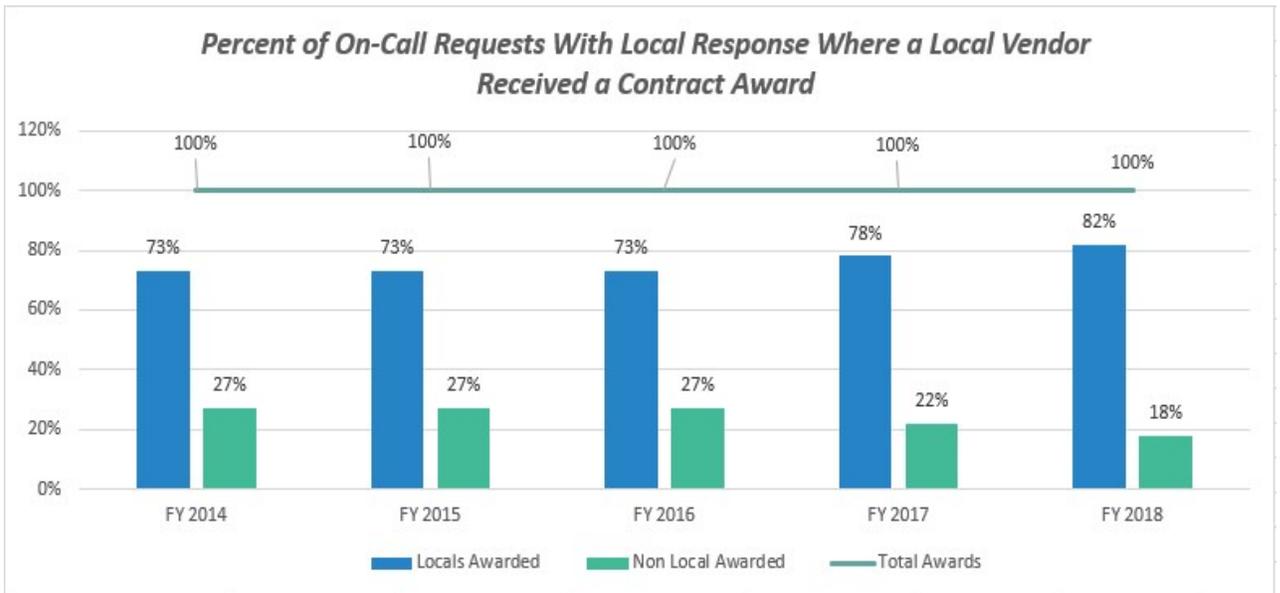
The City has 51 on-call contracts that are for the following seven (7) Professional Design Services: architectural, engineering, geotechnical, landscape architecture, surveying, waste water treatment engineering and water treatment plant engineering and the following nine (9) Facility Related Services: general contracting, electrical, flooring, HVAC controls, HVAC mechanical, painting, roofing, snow removal, and energy efficiency.

Of these 51 contracts for FY 2018, (82%) were awarded to local vendors based on a formal competitive RSOQ process, with (55%) of the total contract dollars being awarded to local vendors.

The matrix below, is a comparative summary of the on-call contract awards for FY 2014 through FY 2018. A detailed report is attached to this CCR.

On-Call Contracts Comparison Summary	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018
<i>Local Contracts Awarded</i>	41	41	41	40	42
<i>Non-Local Contracts Awarded</i>	15	15	15	11	9
<i>Total Contracts Awarded</i>	56	56	56	51	51
<i>Percentage of On-Call Contracts When a Local Vendor Responded, and Received a Contract Award</i>	73%	73%	73%	78%	82%
<i>Local Dollar Value of Contracts Awarded</i>	\$970,121.00	\$2,490,790.00	\$3,097,833.00	\$2,264,802.00	\$1,642,791.00
<i>Non-Local Dollar Value of Contracts Awarded</i>	\$38,442.00	\$657,918.00	\$353,660.00	\$399,508.00	\$1,324,751.00
<i>Total Dollar Value of Contracts Awarded</i>	\$1,008,563.00	\$3,148,708.00	\$3,451,493.00	\$2,664,310.00	\$2,967,542.00
<i>Percentage of Total Contract Dollars Awarded to Local Vendors</i>	96%	79%	90%	85%	55%





JOB ORDER CONTRACTING (JOC) SUMMARY

The information provided in the following matrix is applicable to the City's Job order contracting (JOC) contracts, utilizing a formal Request for Statements of Qualifications (RSOQ) that involved a total of six (6) disciplines and provides an annual comparative summary and documents the following:

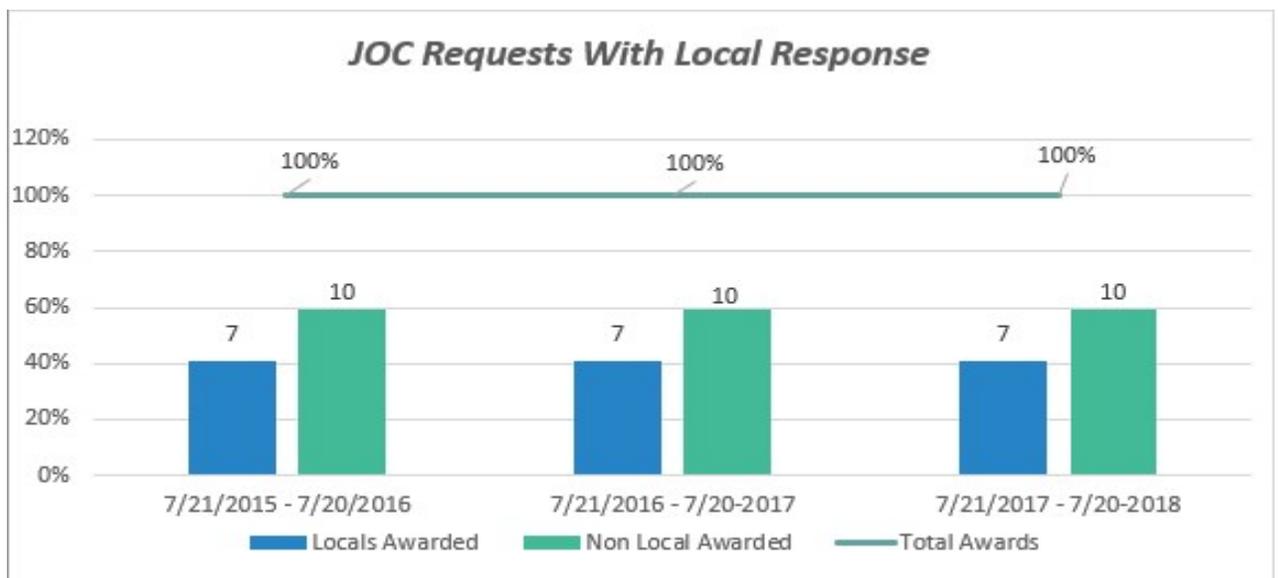
1. Local contracts awarded;
2. Non-local contracts awarded;
3. Total contracts awarded;
4. Percentage of on-call contracts awarded when a local vendor responded and received a contract award;
5. Local dollar value of contracts awarded;
6. Non-local dollar value of contracts awarded;
7. Total dollar value of contracts awarded; and

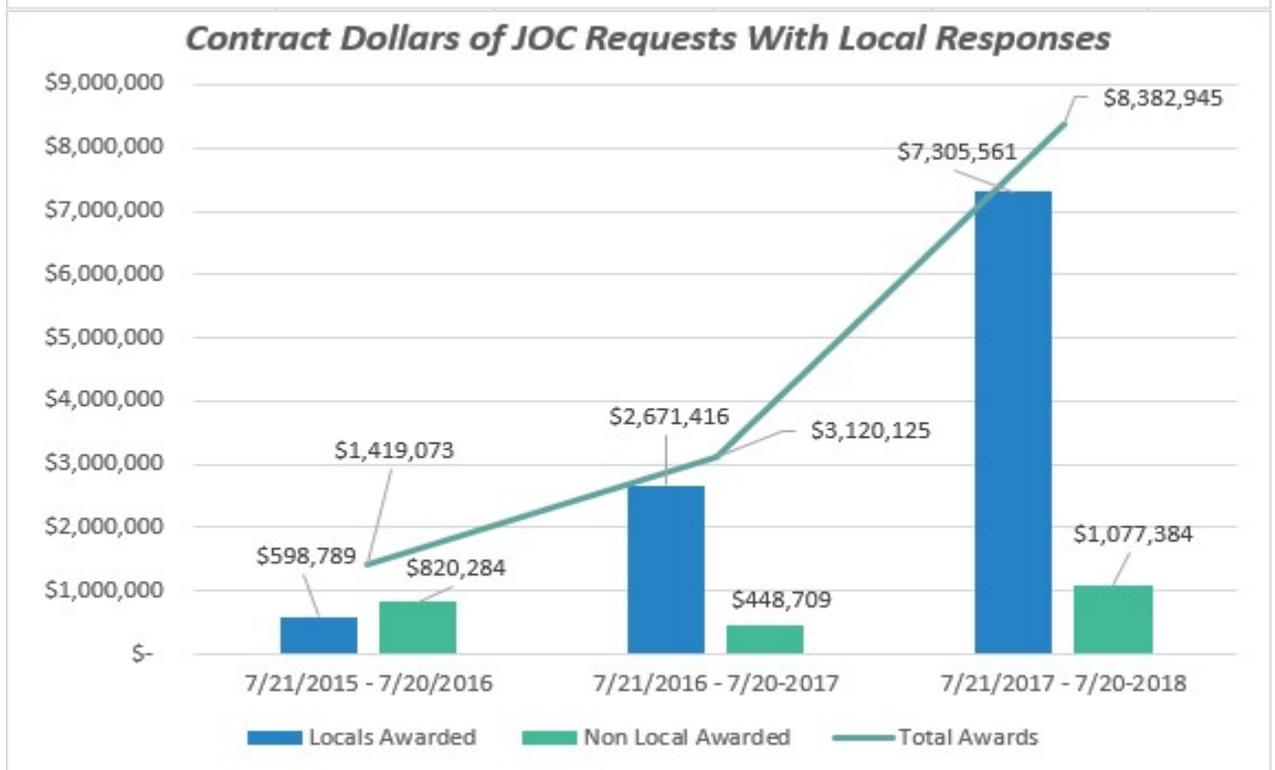
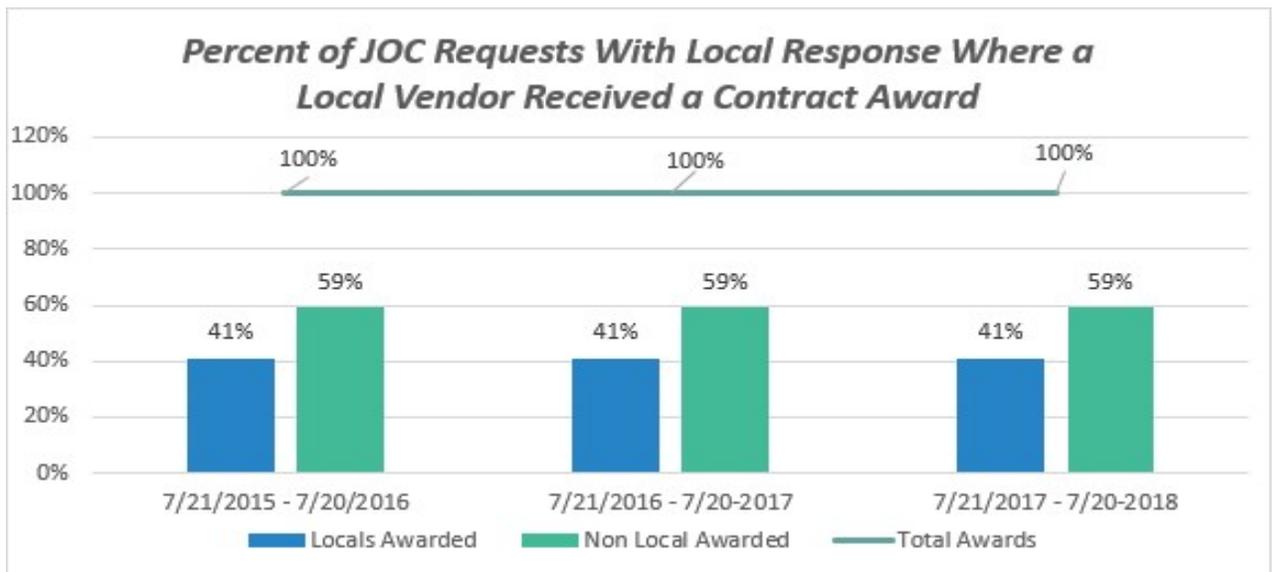
8. Percentage of total contract dollars awarded to local vendors.

The City has 17 JOC contracts that involve the following six (6) construction related disciplines: horizontal, vertical, landfill, water-waste water treatment plant controls, water-waste water treatment plant general construction and signing/stripping. (Currently, there are no local Engineering firms that have the specialized experience and qualifications to provide design and installation services for WWTPs). Of these 17 JOC contracts for FY 2018, (41%) were awarded to local vendors based on a formal competitive RSOQ process, with (87%) of the total contract dollars being awarded to local vendors.

The matrix below, provides a comparative summary of JOC contract awards for FY 2016, FY 2017 and FY 2018 (The City's JOC contract program did not begin until FY 2016). A detailed report is attached to this CCR.

Job Order Contracting Comparison Summary	FY 2016	FY 2017	FY 2018
<i>Local Contracts Awarded</i>	7	7	7
<i>Non-Local Contracts Awarded</i>	10	10	10
<i>Total Contracts Awarded</i>	17	17	17
Percentage of JOC Contracts When a Local Vendor Responded, and Received a Contract Award	41%	41%	41%
<i>Local Dollar Value of Contracts Awarded</i>	\$598,789.00	\$2,671,416.00	\$7,305,561.00
<i>Non-Local Dollar Value of Contracts Awarded</i>	\$820,284.00	\$448,709.00	\$1,077,384.00
<i>Total Dollar Value of Contracts Awarded</i>	\$1,419,073.00	\$3,120,125.00	\$8,382,945.00
Percentage of Total Contract Dollars Awarded to Local Vendors	42%	86%	87%





RECOMMENDATION / CONCLUSION

This CCR is for information only.

With regard to whether contracts are awarded to local or non-local vendors, the Purchasing Section will continue to create a methodology to capture contract-related data for local labor and materials in an effort to provide a more balanced view of the actual amount of money that stays in the local economy.

I would be happy to meet and review the data referenced in the spreadsheet with any Council member who may have questions.

FY 2018 FORMAL SOLICITATIONS (shaded areas represent local vendor contract award)

FY 2018 Formal											
Solicitation Number	FY 2018 Formal Solicitation Description	Formal Solicitation Type	Buyer	Contract Date	Vendor Name	Award to Local Vendor (Y/N)	Did a Local Vendor Bid (Y/N)	Contract Dollar Amount	Multi-Year Contract (Y/N)	Number of Responses	Comments
2018-01	Innovation Mesa Tenant Improvements	JOC	PB	7/24/2017	Loven Contracting Inc.	Y	Y	\$ 96,939.44	N	3	Awarded to the highest scoring Respondent
2018-02	Scattered Site Affordable Housing	RFP	PB	3/6/2018	Brinshore	N	Y	\$ 2,020,000.00	Y	3	Awarded to the highest scoring Proposer
2018-03	Library Restroom Renovation	JOC	PB	9/7/2018	Wespac	Y	Y	\$ 113,142.00	N	3	Awarded to the highest scoring Respondent
2018-04	Sunnyside Phase 5D Improvements	JOC	PB	9/7/2017	Kinney Construction	Y	Y	\$ 572,566.00	N	3	Awarded to the highest scoring Respondent
2018-05	Rio De Flag UV System Project	IFB	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Technical Specifications needed to be revised
2018-06	Ford Interceptor Utility Vehicles	IFB	DG	10/12/2017	Peoria Ford	N	Y	\$ 120,812.20	Y	1	Awarded to the lowest, responsive, responsible Bidder
2018-07	Disk Thickener Project WWTP	JOC	DB	8/16/2017	Felix Construction Co	N	N	\$ 258,271.95	N	3	Awarded to the highest scoring Respondent
2018-08	Two Fire Department Ford Explorers	IFB	DG	10/10/2017	Peoria Ford	N	Y	\$ 58,425.96	Y	1	Transferred from 2017-70
2018-09	Two Residential Side Load Refuse Trucks	COOP	DG	8/1/2017	Rush Truck Center	N	N	\$ 563,423.82	N	1	Coop from City of Tempe number T15-097-01
2018-10	Website Development for Flagstaff Convention and Visitor's Bureau	RFP	DG	4/26/2018	Tempest	N	N	\$ 30,000.00	Y	4	Awarded to the highest scoring Proposer
2018-11	Fleet Management Committee Vehicle Purchases	IFB	DG	10/24/2017	Courtesy Chevrolet	N	Y	\$ 260,660.24	Y	1	Awarded to the lowest, responsive, responsible Bidder
2018-12	Lake Mary Treatment Plant Walkway	JOC	PB	8/7/2017	Eagle Mountain Construction	Y	Y	\$ 97,523.71	N	3	Awarded to the highest scoring Respondent
2018-13	Clean Team	Sole Source	DG	N/A	Changed to number 2018-23	N/A	N/A	N/A	N/A	N/A	Changed to RFP and solicitation number 2018-23
2018-14	On-Line Open Enrolment System NAPEBT	RFP	RC	7/1/2018	Baker Tilly	N	N	\$ 22,170.00	Y	3	Awarded to the highest scoring Proposer
2018-15	FMPO Origin Destination Data	RFP	DB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Solicitation Cancelled
2018-16	FHA Remodel	JOC	PB	N/A	Loven Contracting Inc.	N/A	N/A	N/A	N/A	N/A	Bids were significantly over budget
2018-17	FUTS Steves/Route 66	IFB	PB	2/8/2018	Mountain High Excavating	Y	Y	\$ 64,656.00	N	4	Awarded to the lowest, responsive, responsible Bidder
2018-18	4th Street Improvements	IFB	PB	2/8/2018	Mountain High Excavating	Y	Y	\$ 117,707.00	N	5	Awarded to the lowest, responsive, responsible Bidder
2018-19	Downtown Parking Garage Canopy	JOC	DG	9/20/2017	Loven Contracting Inc.	Y	Y	\$ 66,354.21	N	3	Awarded to the highest scoring Respondent
2018-20	Emergency Aeration Pipeline Replacement at RDWTP	EMERG	PB	9/22/2017	Mortenson Construction	N	N	\$ 299,438.00	N	0	Emergency procurement-direct selected Contractor
2018-23	Downtown Clean Team Project	Sole Source	DG	10/13/2017	The Clean Team	Y	Y	\$ 45,000.00	N	1	Sole source procurement
2018-24	LMTP Basin Rehabilitation Design	RSOQ	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Project put on hold - rescope and rebudgeting
2018-25	Public Defender Services	RFP	RC	10/7/2017	Harris & Winger	Y	Y	\$ 335,000.00	Y	2	Exercised the City's option to extend the contract
2018-26	Murdoch Lease	RFP	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Solicitation cancelled
2018-27	Cold Planer and Mini Excavator for Streets	COOP	DG	10/17/2017	Empire Machinery and Catepillar Inc.	Y	Y	\$ 151,400.00	N	1	Coop from City of Tucson number 161534-01
2018-28	TIA and Transect Zoning Study	RSOQ	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Project put on hold
2018-29	Employment Verification	RFP	DB	8/1/2017	TALX	N	N	\$ 7,200.00	Y	3	Awarded to the highest scoring Proposer
2018-30	Unemployment	RFP	DB	8/1/2017	TALX	N	N	\$ 3,215.00	Y	3	Awarded to the highest scoring Proposer
2018-31	Real Estate Agent Services	RFP	RC	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Cancelled RFP
2018-32	St. Maintenance Program 2018-2021 CMAR	RSOQ	PB	7/17/2018	C and E Paving & Grading	Y	Y	\$ 5,001,369.32	Y	2	Awarded to the highest scoring Respondent
2018-33	Winter Wonderland Skating Rink Project	RFP	DG	11/1/2017	Shadow's Foundation	Y	Y	\$ 3,000.00	N	1	From 11/01/17 to January 1, 2018
2018-34	Landfill GPS Replacement and Installation	IFB	DG	2/6/2018	RDO Equipment	Y	Y	\$ 56,116.00	N	2	Awarded to the lowest responsive, responsible, Bidder
2018-35	Residential Trash and Recycle Containers	COOP	DG	11/7/2017	Toter	N	N	\$ 35,585.98	N	N/A	Coop Contract with City of Tucson 120576-01

<i>FY 2018 Formal</i>								<i>Contract Dollar</i>	<i>Multi-Year</i>		<i>Comments</i>
<i>Solicitation Number</i>	<i>FY 2018 Formal Solicitation Description</i>	<i>Formal Solicitation Type</i>	<i>Buyer</i>	<i>Contract Date</i>	<i>Vendor Name</i>	<i>Award to Local Vendor (Y/N)</i>	<i>Did a Local Vendor Bid (Y/N)</i>	<i>Amount</i>	<i>Contract (Y/N)</i>	<i>Number of Responses</i>	
2018-36	Rio De Flag HVAC Replacement	JOC	PB	10/24/2017	Felix Construction Co	N	N	\$ 307,889.83	N	3	Awarded to the highest scoring Respondent
2018-37	Revolving Loan Fund (RLF) Program	RSOQ	DG	3/6/2018	Rural Community Assistance Corp.	N	Y	\$ 267,050.00	Y	2	Awarded to the highest scoring Respondent
2018-38	Water Conservation Strategic Plan	RFP	DB	4/17/2018	Maddaus Water Management	N	N	\$ 75,000.00	Y	3	Awarded to the highest scoring Proposer
2018-39	Rio De Flag Sandfilter Rehabilitation	JOC	PB	12/6/2017	PCL	N	N	\$ 355,963.00	N	3	Awarded to the highest scoring Respondent
2018-40	Library RFID Room	JOC	PB	11/16/2017	Loven Construction	Y	Y	\$ 32,921.97	N	3	Awarded to the highest scoring Respondent
2018-41	Airport Rain Gutters and Snow Bars	IFB	DG	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Solicitation Cancelled
2018-42	W-WWTP On-Call	RSOQ	PB	10/2/2018	Contracts were awarded to multiple Vendors. Please see second tab "On-Call Contracts"	N/A	N/A	N/A	N/A	N/A	Awarded to highest scoring Respondent
2018-43	UV System Upgrade	IFB	PB	2/6/2018	Schofield Civil Construction	N	N	\$ 1,247,000.00	N	6	Awarded to the lowest, responsive, responsible Bidder
2018-44	Library Book Drop Building	JOC	PB	7/21/2015	Contracts were awarded to multiple Vendors. Please see second tab "On-Call Contracts"	N/A	N/A	N/A	N/A	N/A	Awarded to highest scoring Respondent
2018-45	Water Meters	IFB	DB	6/20/2018	Core & Main	Y	Y	\$ 650,000.00	Y	4	Awarded to the lowest responsive, responsible, Bidder
2018-46	Rio De Flag Flood Control Project - Public Outreach 2018	RSOQ	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Cancelled and moved to FY 2019
2018-47	Rio De Flag Floodplain Assessment & River Restoration Guidance	RSOQ	PB	6/5/2018	Natural Channels Design	Y	Y	\$ 47,732.48	N	3	Awarded to the highest scoring Respondent
2018-48	Rio De Flag UV System Project (redo)	IFB	PB	3/1/2018	Schofield Civil Construction	N	Y	\$ 1,247,000.00	N	5	Awarded to the lowest responsive, responsible, Bidder
2018-50	Library RFID Book Drop Building	JOC	PB	12/26/2017	Wespac	Y	Y	\$ 102,560.00	N	3	Awarded to the highest scoring Respondent
2018-51	On-Call Building Plan Review and Inspection Services	RFP	DB	10/17/2018	Shums Coda & Bureau Veritas North America	N	N	\$ 387,460.00	Y	5	Awarded to the highest scoring Proposer
2018-52	Milton Improvements Ph II	IFB	PB	4/3/2018	Eagle Mountain Construction	Y	Y	\$ 229,113.00	N	3	Awarded to the lowest, responsive, responsible Bidder
2018-53	Fountaine Water & Sewer Imp	IFB	PB	4/27/2018	Kinney Construction	Y	Y	\$ 573,133.00	N	5	Awarded to the lowest, responsive, responsible Bidder
2018-54	Switzer Canyon W&S Imp. Ph III	IFB	PB	6/4/2018	Johansen Construction	N	Y	\$ 1,623,402.00	N	12	Awarded to the lowest, responsive, responsible Bidder
2018-55	Meteorological Design Storms	RSOQ	RC	7/6/2018	MetStat, Inc.	N	N	\$ 49,950.00	N	1	Awarded to the highest scoring Respondent
2018-56	Rain Gauge Network Maintenance & Expansion	RSOQ	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Solicitation cancelled
2018-57	W/WW Treatment Plant Engineering On-Calls	RSOQ	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Carried over and awarded in FY2019
2018-58	Fire Truck Refurbishment	IFB	DB	4/17/2018	Firetrucks Unlimited, LLC	N	N	\$ 96,460.00	N	2	Awarded to the lowest responsive, responsible, Bidder
2018-59	Aquaplex Locker Room and Cabana Remodel	JOC	DB	3/27/2018	Kinney Construction	Y	Y	\$ 283,890.00	N	3	Awarded to the highest scoring Respondent
2018-60	MRF Audit	COOP	DB	11/1/2018	Albert Holler & Associates	N	N	\$ 42,000.00	Y	3	Coop Contract with the State of Arizona
2018-61	Airport Rescue Fire Fighting (ARFF) Vehicle, Flagstaff Airport	IFB	ML	10/17/2018	Rosenbauer Minnesota	N	N	\$ 709,660.62	N	1	Awarded to the lowest, responsive, responsible Bidder
2018-62	Special Events Acoustical Consulting Services	RFO	PB	3/23/2018	MD Acoustics	N	N	\$ 10,900.00	N	2	Awarded to the lowest, responsive, responsible Bidder
2018-63	Courthouse Design Build	RSOQ	PB	7/17/2018	Kinney Construction	Y	Y	\$ 21,417,427.00	Y	8	Awarded to the highest scoring Respondent
2018-64	Westside Interceptor Phase I	IFB	PB	5/25/2018	Central Arizona Civil Construction Company	N	N	\$ 865,420.00	N	12	Awarded to the lowest, responsive, responsible Bidder
2018-65	RR & SS Bundle #3 Mountain Mesa	IFB	PB	6/5/2018	Eagle Mountain Construction	Y	Y	\$ 933,300.00	N	6	Awarded to the lowest, responsive, responsible Bidder
2018-66	New Water Supply Well Assistance	RSOQ	RC	9/4/2018	ATC Group Services, LLC	N	N	\$ 408,795.00	N	3	Awarded to the highest scoring Respondent
2018-67	Black Barts Water Meter Replacement Project	JOC	PB	4/6/2018	Kinney Construction	Y	Y	\$ 73,830.00	N	3	Awarded to the highest scoring Respondent
2018-69	Custodial Services	RFP	ML	12/3/2018	N/A	N/A	N/A	N/A	N/A	N/A	Cancelled and moved to FY 2019
2018-70	I-40 Water Transmission Main	IFB	PB	7/31/2018	L.P.'s Excavating, Inc	Y	Y	\$ 586,161.00	N	6	Awarded to the lowest, responsive, responsible Bidder
2018-71	Lone Tree Waterline Improvements	IFB	PB	7/27/2018	Mountain High Excavating	Y	Y	\$ 1,258,094.00	N	4	Awarded to the lowest, responsive, responsible Bidder

<i>FY 2018 Formal</i>								<i>Contract Dollar</i>	<i>Multi-Year</i>		<i>Comments</i>
<i>Solicitation Number</i>	<i>FY 2018 Formal Solicitation Description</i>	<i>Formal Solicitation Type</i>	<i>Buyer</i>	<i>Contract Date</i>	<i>Vendor Name</i>	<i>Award to Local Vendor (Y/N)</i>	<i>Did a Local Vendor Bid (Y/N)</i>	<i>Amount</i>	<i>Contract (Y/N)</i>	<i>Number of Responses</i>	
2018-72	J Lively Locker Room Roof Repair	JOC	PB	6/13/2017	Loven Contracting Inc.	Y	Y	\$ 96,939.00	N	3	Awarded to the highest scoring Respondent
2018-73	Refuse and Recycling Containers Coop Contract from City of Tucson's IGA	COOP	ML	11/7/2017	Toter	N	N	\$ 35,584.00	Y	0	Utilized a cooperative contract through the City of Tucson
2018-74	4th of July Event Venue	RFQ	PB	6/5/2018	Oakmont	Y	Y	\$ 20,000.00	Y	1	Awarded to the lowest, responsive, responsible Bidder
2018-75	Parking Study	Sole Source	ML	6/26/2018	Rich & Associates, Inc.	N	N	\$ 14,800.00	N	1	Sole Source
2018-76	Sunnyside Phase 5E Improvements	JOC	PB	7/5/2018	Kinney Construction	Y	Y	\$ 633,451.00	N	3	Awarded to the highest scoring Respondent
2018-77	Temporary Emergenc Stand-by Power for Water Services	COOP	DB	6/5/2018	Empire Cat	Y	Y	\$ 59,996.02	N	1	Cooperative contract through the National Joint Purchasing Alliance
2018-78	Community Housing Assistance Program (CHAP)	RFP	PB	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Cancelled and moved to FY19
2018-79	Timbersky - West Side Sewer Interceptor Phase II (Developer)	IFB	PB	8/29/2018	Eagle Mountain Construction	Y	Y	\$ 1,283,633.00	N	3	Awarded to the lowest, responsive, responsible Bidder
2018-80	Program Alignment Consulting	RFP	PB	7/5/2018	Kuehl Enterprises	N	N	\$ 79,781.70	Y	1	Awarded to the highest scoring Proposer
								TOTAL: \$ 46,506,274.45			

<i>FISCAL YEAR 2018 AWARDED CONTRACTS RECAP</i>	<i>7/1/2017 - 6/30/2018</i>
<i>Total number of formal solicitations conducted during fiscal year time frame</i>	66
<i>Total number of formal solicitations resulting in a contract award</i>	60
<i>Percentage of formal solicitations resulting in a contract award</i>	91%
<i>Total number of formal solicitations resulting in a contract award when a local vendor responded</i>	37
<i>Percentage of formal solicitations resulting in a contract award when a local vendor respon</i>	62%
<i>Total number of formal solicitations when a local vendor responded, and received a contract award</i>	30
<i>Percentage of formal solicitations when a local vendor responded, and received a contract award</i>	81%
<i>Total aggregate contract dollar amount as a result of the formal solicitations conducted</i>	\$ 46,506,274
<i>Total aggregate contract dollars awarded to local vendors</i>	\$ 35,302,952
<i>Percentage of total contract dollars awarded to local vendors</i>	76%

Note : Solicitation numbers missing and not referenced in the sequencing were informal quotations or proposals and were not conducted as formal solicitations.

FY 2018 ON-CALL CONTRACTS (shaded areas represent local vendor contract award)

Formal On-Call Solicitation Number	Formal On-Call Description of Professional Services	Formal Solicitation Type	Contract Date	Vendor Name	Award to Local Vendor (Y/N)	Did a Local Vendor Bid (Y/N)	Contract Dollar Amount	Multi-Year Contract (Y/N); If Yes, Date of Expiration	Number of Responses	Comments
2016-12	On-Call Architectural Services	RSOQ	4/19/2016	Johnson Walzer Associates	Y	Y	\$107,671.00	Y (4/19/2021)	18	Awarded based on qualifications
2016-12	On-Call Architectural Services	RSOQ	4/19/2016	Loven Contracting	Y	Y	\$78,603.00	Y (4/19/2021)	18	Awarded based on qualifications
2016-12	On-Call Engineering Services	RSOQ	4/19/2016	Civil Design Engineers	Y	Y	\$0.00	Y (4/19/2021)	26	Awarded based on qualifications
2016-12	On-Call Engineering Services	RSOQ	4/19/2016	Peak Engineering	Y	Y	\$186,961.00	Y (4/19/2021)	26	Awarded based on qualifications
2016-12	On-Call Engineering Services	RSOQ	4/19/2016	Plateau Engineering	Y	Y	\$205,623.00	Y (4/19/2021)	26	Awarded based on qualifications
2016-12	On-Call Engineering Services	RSOQ	4/19/2016	Shephard Wesnitzer	Y	Y	\$71,190.00	Y (4/19/2021)	26	Awarded based on qualifications
2016-12	On-Call Engineering Services	RSOQ	4/19/2016	The WLB Group	Y	Y	\$189,215.00	Y (4/19/2021)	26	Awarded based on qualifications
2016-12	On-Call Engineering Services	RSOQ	4/19/2016	Turner Engineering	Y	Y	\$113,802.00	Y (4/19/2021)	26	Awarded based on qualifications
2016-12	On-Call Engineering Services	RSOQ	4/19/2016	Woodson Engineering	Y	Y	\$32,750.00	Y (4/19/2021)	26	Awarded based on qualifications
2016-12	On-Call Geotechnical Services	RSOQ	4/19/2016	Speedie & Associates	Y	Y	\$17,400.00	Y (4/19/2021)	4	Awarded based on qualifications
2016-12	On-Call Geotechnical Services	RSOQ	4/19/2016	Western Technologies	Y	Y	\$0.00	Y (4/19/2021)	4	Awarded based on qualifications
2016-12	On-Call Landscape Architectural Services	RSOQ	4/19/2016	Kimley-Horn	N	Y	\$4,970.00	Y (4/19/2021)	5	Awarded based on qualifications
2016-12	On-Call Landscape Architectural Services	RSOQ	4/19/2016	WLB	Y	Y	\$0.00	Y (4/19/2021)	5	Awarded based on qualifications
2016-12	On-Call Surveying Services	RSOQ	4/19/2016	Shephard Wesnitzer	Y	Y	\$0.00	Y (4/19/2021)	6	Awarded based on qualifications
2016-12	On-Call Surveying Services	RSOQ	4/19/2016	Woodson Engineering	Y	Y	\$0.00	Y (4/19/2021)	6	Awarded based on qualifications
2017-66	On-Call Electrical Services	RSOQ	10/2/2018	Goodman Electric	Y	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call Electrical Services	RSOQ	10/2/2018	NJ Shaum & Son	Y	Y	\$220,371.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call Electrical Services	RSOQ	10/2/2018	Patton Electric	Y	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call Electrical Services	RSOQ	10/2/2018	Spectra Electric	N	Y	\$630,502.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call Flooring Services	RSOQ	10/2/2018	Double J	Y	Y	\$0.00	Y (10/2/2023)	2	Awarded based on qualifications
2017-66	On-Call Flooring Services	RSOQ	10/2/2018	Flag Builders	Y	Y	\$13,461.00	Y (10/2/2023)	2	Awarded based on qualifications
2017-66	On-Call Flooring Services	RSOQ	10/2/2018	R. Jumbo	Y	Y	\$134,903.00	Y (10/2/2023)	3	Awarded based on qualifications
2017-66	On-Call General Contractor Services	RSOQ	10/2/2018	SDB Contracting	Y	Y	\$0.00	Y (10/2/2023)	10	Awarded based on qualifications
2017-66	On-Call General Contractor Services	RSOQ	10/2/2018	Core Construction	Y	Y	\$0.00	Y (10/2/2023)	10	Awarded based on qualifications
2017-66	On-Call General Contractor Services	RSOQ	10/2/2018	Loven Contracting	Y	Y	\$0.00	Y (10/2/2023)	10	Awarded based on qualifications
2017-66	On-Call General Contractor Services	RSOQ	10/2/2018	FCI	Y	Y	\$0.00	Y (10/2/2023)	5	Awarded based on qualifications
2017-66	On-Call General Contractor Services	RSOQ	10/2/2018	Wespac	Y	Y	\$224,220.00	Y (10/2/2023)	5	Awarded based on qualifications
2017-66	On-Call HVAC Controls Services	RSOQ	10/2/2018	IMCOR	Y	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call HVAC Mechanical Services	RSOQ	10/2/2018	IMCOR	Y	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call HVAC Mechanical Services	RSOQ	10/2/2018	Pueblo Mechanical	N	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call HVAC Mechanical Services	RSOQ	10/2/2018	HACI	Y	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call Painting Services	RSOQ	10/2/2018	Dark Sky	Y	Y	\$0.00	Y (10/2/2023)	3	Awarded based on qualifications
2017-66	On-Call Painting Services	RSOQ	10/2/2018	Flag Builders	Y	Y	\$0.00	Y (10/2/2023)	3	Awarded based on qualifications
2017-66	On-Call Painting Services	RSOQ	10/2/2018	Major League Painting	Y	Y	\$0.00	Y (10/2/2023)	3	Awarded based on qualifications
2017-66	On-Call Roofing Services	RSOQ	10/2/2018	Flagstaff Builders	Y	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call Roofing Services	RSOQ	10/2/2018	Maximum Roofing	Y	Y	\$38,356.00	Y (10/2/2023)	4	Awarded based on qualifications
2017-66	On-Call Snow Removal Services	RSOQ	10/2/2018	Flag Builders	Y	Y	\$0.00	Y (10/2/2023)	6	Awarded based on qualifications
2017-66	On-Call Snow Removal Services	RSOQ	10/2/2018	Dark Sky	Y	Y	\$0.00	Y (10/2/2023)	6	Awarded based on qualifications
2017-66	On-Call Snow Removal Services	RSOQ	10/2/2018	AZ Snow Removal	Y	Y	\$0.00	Y (10/2/2023)	6	Awarded based on qualifications
2017-66	On-Call Snow Removal Services	RSOQ	10/2/2018	Maximum Roofing	Y	Y	\$0.00	Y (10/2/2023)	4	Awarded based on qualifications

FY 2018 ON-CALL CONTRACTS (shaded areas represent local vendor contract award)

Formal On-Call Solicitation Number	Formal On-Call Description of Professional Services	Formal Solicitation Type	Contract Date	Vendor Name	Award to Local Vendor (Y/N)	Did a Local Vendor Bid (Y/N)	Contract Dollar Amount	Multi-Year Contract (Y/N); If Yes, Date of Expiration	Number of Responses	Comments
2018-42	On-Call Energy Efficiency Service	RSOQ	10/2/2018	NCS Engineering	N	Y	\$0.00	Y (10/2/2023)	6	Awarded based on qualifications
2018-42	On-Call Energy Efficiency Service	RSOQ	10/2/2018	Tata & Howard	Y	Y	\$8,265.00	Y (10/2/2023)	6	Awarded based on qualifications
2018-42	On-Call Energy Efficiency Service	RSOQ	10/2/2018	Wendel	Y	Y	\$0.00	Y (10/2/2023)	6	Awarded based on qualifications
2018-42	On-Call Wastewater Treatment Plant Engineering Service	RSOQ	10/2/2018	Brown & Caldwell	N	Y	\$99,833.00	Y (10/2/2023)	12	Awarded based on qualifications
2018-42	On-Call Wastewater Treatment Plant Engineering Service	RSOQ	10/2/2018	Carollo Engineers	N	Y	\$589,446.00	Y (10/2/2023)	12	Awarded based on qualifications
2018-42	On-Call Wastewater Treatment Plant Engineering Service	RSOQ	10/2/2018	Water Works Engineering	Y	Y	\$0.00	Y (10/2/2023)	12	Awarded based on qualifications
2018-42	On-Call Wastewater Treatment Plant Engineering Service	RSOQ	10/2/2018	Black & Veatch	Y	Y	\$0.00	Y (10/2/2023)	12	Awarded based on qualifications
2018-42	On-Call Water Treatment Plant Engineering Service	RSOQ	10/2/2018	Brown & Caldwell	N	Y	\$0.00	Y (10/2/2023)	12	Awarded based on qualifications
2018-42	On-Call Water Treatment Plant Engineering Service	RSOQ	10/2/2018	Carollo Engineers	N	Y	\$0.00	Y (10/2/2023)	12	Awarded based on qualifications
2018-42	On-Call Water Treatment Plant Engineering Service	RSOQ	10/2/2018	NCS Engineering	N	Y	\$0.00	Y (10/2/2023)	12	Awarded based on qualifications
2018-42	On-Call Water Treatment Plant Engineering Service	RSOQ	10/2/2018	Tata & Howard	Y	Y	\$0.00	Y (10/2/2023)	12	Awarded based on qualifications
							\$2,967,542.00			
				Total Number of On-Call RSOQ Solicitation Categories: 16 (Architectural, Engineering, Geotechnical, Landscape Architectural, Surveying, Electrical, Flooring, General Contractor, HVAC Controls, HVAC Mechanical, Painting, Roofing, Snow Removal, Energy Efficiency, Waste Water Treatment Plant Engineering and Water Treatment Plant Engineering)						
				Total Number of On-Call RSOQ Solicitation Contracts Awarded: 51						
				Total Number of On-Call RSOQ Solicitation Contracts Awarded to a Local professional design firm, contractor or sub-contractor: 42 or 82%						

JOB ORDER CONTRACTING (JOC) CONTRACT AWARDS CONTRACT No. 2015-28 USAGE REPORT		Year 1: 7/21/15 - 7/21/16		Year 2: 7/21/16 - 7/21/17		Year 3: 7/21/17 - 7/21/18	
DISCIPLINE	CONTRACTOR	YEAR 1	LOCAL	YEAR 2	LOCAL	YEAR 3	LOCAL
Horizontal	Achen-Gardner	\$0.00	N	\$152,215.00	N	\$0.00	N
	KCS	\$41,896.00	Y	\$1,112,513.62	Y	\$1,754,023.00	Y
	Eagle Mountain	\$312,156.15	Y	\$0.00	Y	\$5,051,699.00	Y
Vertical	KCS	\$111,230.00	Y	\$400,000.00	Y	\$0.00	Y
	Loven	\$95,529.10	Y	\$1,158,901.71	Y	\$499,839.00	Y
	Wespac	\$0.00	Y	\$0.00	Y	\$0.00	Y
Landfill	Fann	\$0.00	N	\$0.00	N	\$64,405.00	N
	Rummel	\$0.00	N	\$6,317.12	N	\$0.00	N
	SDB	\$37,978.00	Y	\$0.00	Y	\$0.00	Y
W-WWTP Controls	Alliance	\$0.00	N	\$0.00	N	\$0.00	N
	EIC	\$8,274.00	N	\$0.00	N	\$44,546.00	N
	Quantum	\$70,606.00	N	\$164,870.90	N	\$0.00	N
W-WWTP GC	Felix	\$741,403.65	N	\$68,134.15	N	\$612,470.00	N
	PCL	\$0.00	N	\$47,987.00	N	\$355,963.00	N
	Summa	\$0.00	N	\$9,185.00	N	\$0.00	N
Signing/Striping	Action Barricade	\$0.00	Y	\$0.00	Y	\$0.00	Y
	Traffic Safety	\$0.00	N	\$0.00	N	\$0.00	N
Year Total:		\$1,419,072.90		\$3,120,124.50		\$8,382,945.00	

Total Number of JOC Solicitation Categories: 6 (Horizontal Construction, Vertical Construction, Landfill, Water-Waste Water Treatment Plant Controls, Water-Waste Water Treatment Plant General Construction and Signing/Striping)

Total Number of JOC Solicitation Contracts Awarded: 17

Total Number of JOC Solicitation Contracts Awarded to a Local Contractor or sub-contractor: 7 or 41%

Note : Horizontal, Vertical, and Landfill JOC projects were with local contractors. Waste Water treatment Plant (WWTP) controls and general contracting were with non-local Engineers. Currently, there are no local Engineering firms that have the specialized experience and qualifications to provide design and installation services for WWTPs.

JOC - FY 2018 DETAILED USAGE REPORT

Construction Discipline: Horizontal:	
Kinney Construction Services (KCS)	
Replacement of Black Bart's Fire Service Meter, vault and pipework	\$71,130.00
Hal Jensen Tennis Courts	\$620,998.00
Manhole Rehabilitation Project	\$111,772.00
Sunnyside improvement project	\$516,383.00
Installation of downtown Parking Meters	\$433,740.00
KCS TOTAL:	\$1,754,023.00
Eagle Mountain	
Road repair & street safety project- Beaver and Dale St.	\$4,351,585.00
Ashalt replacement-Lake Mary water treatment plant	\$97,523.00
Emergency sewer repair- Switzer Canyon and Turquoise	\$5,998.00
Milton Rd. sewer rehabilitation project	\$185,050.00
Sewer sidewalk improvement/replacement-Sparrow St.	\$348,193.00
Lake Mary & Beulah gateway monument sign	\$63,350.00
EAGLE MOUNTAIN TOTAL:	\$5,051,699.00
TOTAL HORIZONTAL:	\$6,805,722.00
Construction Discipline: Verticle:	
Loven Contracting	
Buffalo tank chlorination system upgrades	\$144,250.00
Rehabilitation of Hal Jensen Recreation Center	\$157,857.00
Innovation Mesa Business Accelrorator tenent improvements	\$96,939.00
Downtown parking garage canopy	\$66,354.00
Library RFID interior closure	\$34,439.00
LOVEN CONTRACTING TOTAL:	\$499,839.00
TOTAL VERTICLE:	\$499,839.00
Construction Discipline: Landfill:	
Fann Construction	
Scoping and site investigation for cell D	\$22,040.00
Field testing cell D-evaluate practical methods of excavation	\$42,365.00
FANN CONSTRUCTION TOTAL:	\$64,405.00
TOTAL LANDFILL:	\$64,405.00
Construction Discipline: W-WWTP Controls:	
EIC	
Construction services-Bushmaster Park pump	\$20,082.00
Construction services for the UV disinfection equipment replacement	\$24,464.00
EIC TOTAL:	\$44,546.00
TOTAL W-WWTP CONTROLS:	\$44,546.00
Construction Discipline: W-WWTP General Construction:	
Felix Construction	
Disc thickener mechanical installation	\$26,365.00
Disc thickener mechanical project- Wildcat Hill	\$250,771.00
Replace HVAC - Rio administration building and atrium, I&C SCADA offices	\$335,334.00
FELIX CONSTRUCTION TOTAL:	\$612,470.00
PCL Construction	
Sand filter rehabilitation-Rio de Flag	\$355,963.00
PCL CONSTRUCTION TOTAL:	\$355,963.00
TOTAL W-WWTP GENERAL CONSTRUCTION:	\$968,433.00
FISCAL YEAR 2018 TOTAL:	\$8,382,945.00